## Retail Dynamics – Houston, TX

Top 10 Markets With Highest Absorption

Market	12-Month Net Absorption in Millions of Square Feet
Houston, TX	5.11
Atlanta, GA	4.07
Dallas-Fort Worth, TX	3.22
Chicago, IL	2.83
New York, NY	2.52
Inland Empire, CA	2.20
Detroit, MI	1.96
Jacksonville, FL	1.94
Austin, TX	1.80
Tampa, FL	1.76



Source: CoStar Group, December 2021



## Retail Dynamics – Brick & Mortar v. e-commerce



In 2021 Brick & Mortar Sales
Growth Is On-Pace To Exceed
E-Commerce Growth By
A Factor Of 5 To 1

## Retail Sales Growth (2016-2021) Brick & Mortar Vs. E-Commerce

- E-Commerce Growth 40% of retail sales growth last 5 yrs (\$469 bn)
- Brick & Mortar
   60% of retail sales growth last 5 yrs (\$709 bn)

